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	1 HOUSE BILL NO. 89
	2 AMENDMENT IN THE NATURE OF A SUBSTITUTE
	3 (Proposed by the House Committee on Commerce and Labor
•	4 on)
	(Patron Prior to SubstituteDelegate Kilgore)
Ć	A BILL to amend and reenact §§ 38,2-602, 38.2-1343, 38.2-1902, 38.2-2001, 38.2-2113, and 38.2-2114.
7	of the Code of Virginia and to amend the Code of Virginia by adding in Title 38.2 a chapter
8	numbered 29.1, consisting of sections numbered 38.2-2914 through 38.2-2921, relating to the
9	establishment of the Virginia Wind Catastrophe Fund; wind insurance pool.
10	Be it enacted by the General Assembly of Virginia:
11	1. That §§ 38.2-602, 38.2-1343, 38.2-1902, 38.2-2001, 38.2-2113, and 38.2-2114 of the Code of
12	Virginia are amended and reenacted and that the Code of Virginia is amended by adding in Title:
13	38.2 a chapter numbered 29.1, consisting of sections numbered 38.2-2914 through 38.2-2921, as
14	follows:
15	§ 38.2-602. Definitions.
16	As used in this chapter:
17	"Adverse underwriting decision" means:
18	1. Any of the following actions with respect to insurance transactions involving insurance
19	coverage that is individually underwritten:
20	a. A declination of insurance coverage;
21	b. A termination of insurance coverage;
22	c. Pailure of an agent to apply for insurance coverage with a specific insurance institution that an
23	agent represents and that is requested by an applicant;
24	d. In the case of a property or casualty insurance coverage:
25	(1) Placement by an insurance institution or agent of a risk with a residual market mechanism or
26	an unlicensed insurer; or

2	(2) The charging of a higher rate on the basis of information that differs from that which the
2	8 applicant or policyholder furnished; or
2	e. In the case of a life or accident and sickness insurance coverage, an offer to insure at higher
3	than standard rates, or with limitations, exceptions or benefits other than those applied for.
3	2. Notwithstanding subdivision 1 of this definition, the following actions shall not be considered
32	2 adverse underwriting decisions, but the insurance institution or agent responsible for their occurrence
33	shall provide the applicant or policyholder with the specific reason or reasons for their occurrence:
34	a. The termination of an individual policy form on a class or statewide basis;
35	b. A declination of insurance coverage solely because such coverage is not available on a class or
36	statewide basis;
37	c. The rescission of a policy.
38	"Affiliate" or "affiliated" means a person that directly, or indirectly through one or more
39	intermediaries, controls, is controlled by, or is under common control with another person.
40	"Agent" shall have the meaning as set forth in § 38.2-1800 and shall include surplus lines
41	brokers.
42	"Applicant" means any person who seeks to contract for insurance coverage other than a person
43	seeking group insurance that is not individually underwritten.
44	"Clear and conspicuous notice" means a notice that is reasonably understandable and designed to
45	call attention to the nature and significance of the information in the notice.
46	"Consumer report" means any written, oral, or other communication of information bearing on a
47	natural person's credit worthiness, credit standing, credit capacity, character, general reputation, personal
48	characteristics or mode of living that is used or expected to be used in connection with an insurance
49	transaction.
50	"Consumer reporting agency" means any person who:
51	1. Regularly engages, in whole or in part, in the practice of assembling or preparing consumer
52	reports for a monetary fee;
53	2. Obtains information primarily from sources other than insurance institutions; and

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- 3. Furnishes consumer reports to other persons.
- "Control," including the terms "controlled by" or "under common control with," means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract other than a commercial contract for goods or nonmanagement services, or otherwise, unless the power is the result of an official position with or corporate office held by the person.
  - "Declination of insurance coverage" means a denial, in whole or in part, by an insurance institution or agent of requested insurance coverage.
  - "Financial information" means personal information other than medical record information or records of payment for the provision of health care to an individual.
- "Financial institution" means any institution the business of which is engaging in financial activities as described in Section-§ 4(k) of the Bank Holding Company Act of 1956 (12 U.S.C. § 1843).

  (k)).
- "Financial product or service" means any product or service that a financial holding company.

  could offer by engaging in an activity that is financial in nature or incidental to such a financial activity

  under Section § 4(k) of the Bank Holding Company Act of 1956 (12 U.S.C. § 1843 (k)).
- 70 "Individual" means any natural person who:
- 1. In the case of property or casualty insurance, is a past, present, or proposed named insured or certificate holder;
  - 2. In the case of life or accident and sickness insurance, is a past, present, or proposed principal insured or certificate holder;
- 75 3. Is a past, present or proposed policyowner;
- 4. Is a past or present applicant;
- 5. Is a past or present claimant;
- 6. Derived, derives, or is proposed to derive insurance coverage under an insurance policy or certificate subject to this chapter;
  - 7. For the purposes of §§ 38.2-612.1 and 38.2-613, is a beneficiary of a life insurance policy;

- 81 8. For the purposes of §§ 38.2-612.1 and 38.2-613, is a mortgagor of a mortgage covered under a mortgage guaranty insurance policy; or
- 9. For the purposes of §§ 38.2-612.1 and 38.2-613, is an owner of property used as security for 83 an indebtedness for which single interest insurance is required by a lender. 84

Notwithstanding any provision of this definition to the contrary, for purposes of § 38.2-612.1, "individual" shall not include any natural person who is covered under an employee benefit plan, group or blanket insurance contract, or group annuity contract when the insurance institution or agent that provides such plan or contract: (i) furnishes the notice required under § 38.2-604.1 to the employee benefit plan sponsor, group or blanket insurance contract holder, or group annuity contract holder; and (ii) does not disclose the financial information of the person to a nonaffiliated third party other than as permitted under § 38,2-613.

"Institutional source" means any person or governmental entity that provides information about an individual to an agent, insurance institution or insurance-support organization, other than:

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- 2. The individual who is the subject of the information; or
- 3. A natural person acting in a personal capacity rather than in a business or professional 96 97 capacity.

"Insurance institution" means any corporation, association, partnership, reciprocal exchange, inter-insurer, Lloyd's type of organization, fraternal benefit society, or other person engaged in the business of insurance, including health maintenance organizations, and health, legal, dental, and optometric service plans. "Insurance institution" shall not include agents or insurance-support organizations.

"Insurance-support organization" means any person who regularly engages, in whole or in part, in the practice of assembling or collecting information about natural persons for the primary purpose of providing the information to an insurance institution or agent for insurance transactions, including (i) the furnishing of consumer reports or investigative consumer reports to an insurance institution or agent for use in connection with an insurance transaction or (ii) the collection of personal information from

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insurance institutions, agents or other insurance-support organizations for the purpose of detecting or preventing fraud, material misrepresentation or material nondisclosure in connection with insurance underwriting or insurance claim activity. However, the following persons shall not be considered "insurance-support organizations" for purposes of this chapter: agents, governmental institutions, insurance institutions, medical-care institutions and medical professionals.

"Insurance transaction" means any transaction involving insurance primarily for personal, family, or household needs rather than business or professional needs that entails:

- 1. The determination of an individual's eligibility for an insurance coverage, benefit or payment;
- 2. The servicing of an insurance application, policy, contract, or certificate.

"Investigative consumer report" means a consumer report or a portion thereof in which information about a natural person's character, general reputation, personal characteristics, or mode of living is obtained through personal interviews with the person's neighbors, friends, associates, acquaintances, or others who may have knowledge concerning such items of information.

"Joint marketing agreement" means a formal written contract pursuant to which an insurance institution jointly offers, endorses, or sponsors a financial product or service with another financial institution.

"Life insurance" includes annuities.

"Medical-care institution" means any facility or institution that is licensed to provide health care services to natural persons, including but not limited to, hospitals, skilled nursing facilities, home-health agencies, medical clinics, rehabilitation agencies, and public-health agencies or health-maintenance organizations.

"Medical professional" means any person licensed or certified to provide health care services to natural persons, including but not limited to, a physician, dentist, nurse, chiropractor, optometrist; physical or occupational therapist, social worker, clinical dietitian, clinical psychologist, licensed professional counselor, licensed marriage and family therapist, pharmacist, or speech therapist.

"Medical-record information" means personal information that:

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13:	1. Relates to an individual's physical or mental condition, medical history, or medical treatment;
130	o and
137	2. Is obtained from a medical professional or medical-care institution, from the individual, or
138	from the individual's spouse, parent, or legal guardian.
139	"Nonaffiliated third party" means any person who is not an affiliate of an insurance institution
140	but does not mean (i) an agent who is selling or servicing a product on behalf of the insurance institution
141	or (ii) a person who is employed jointly by the insurance institution and the company that is not an
142	affiliate.
143	"Personal information" means any individually identifiable information gathered in connection
144	with an insurance transaction from which judgments can be made about an individual's character, habits,
145	avocations, finances, occupation, general reputation, credit, health, or any other personal characteristics.
146	"Personal information" includes an individual's name and address and medical-record information, but
147	does not include (i) privileged information or (ii) any information that is publicly available.
148	"Policyholder" means any person who:
149	1. In the case of individual property or casualty insurance, is a present named insured;
150	2. In the case of individual life or accident and sickness insurance, is a present policyowner; or
151	3. In the case of group insurance that is individually underwritten, is a present group certificate
152	holder,
153	"Policyholder information" means personal information about a policyholder, whether in paper,
154	electronic, or other form, that is maintained by or on behalf of an insurance institution, agent, or
155	insurance-support organization.
156	"Pretext interview" means an interview whereby a person, in an attempt to obtain information
157	about a natural person, performs one or more of the following acts:
158	1. Pretends to be someone he or she is not;
159	2. Pretends to represent a person he or she is not in fact representing;
160	3. Misrepresents the true purpose of the interview; or
161	4. Refuses to identify himself or herself upon request.

"Privileged information" means any individually identifiable information that (i) relates to a claim for insurance benefits or a civil or criminal proceeding involving an individual, and (ii) is collected in connection with or in reasonable anticipation of a claim for insurance benefits or civil or criminal proceeding involving an individual.

"Residual market mechanism" means an association, organization, or other entity defined, described, or provided for in the Virginia Automobile Insurance Plan as set forth in § 38.2-2015, or in the Virginia Property Insurance Association as set forth in Chapter 27 (§ 38.2-2700 et seq.) of this title, or the Virginia Wind Catastrophe Fund as set forth in Chapter 29.1 (§ 38.2-2914 et seq.).

"Termination of insurance coverage" or "termination of an insurance policy" means either a cancellation or nonrenewal of an insurance policy other than by the policyholder's request, in whole or in part, for any reason other than the failure to pay a premium as required by the policy.

"Unlicensed insurer" means an insurance institution that has not been granted a license by the Commission to transact the business of insurance in Virginia.

§ 38.2-1343. Minimum standards.

- A. The provisions of this section shall apply if, in any calendar year, the aggregate amount of gross written premium on business placed with a controlled insurer by a controlling producer is equal to or greater than five percent of the admitted assets of the controlled insurer, as reported in the controlled insurer's quarterly statement filed as of September 30 of the prior year.
- B. Notwithstanding the provisions of subsection A-of-this-section, the provisions of subsections A, C, D and B of this-section-shall not apply if:
- 1. The controlling producer (i) places insurance only with the controlled insurer, or only with the controlled insurer and a member or members of the controlled insurer's holding company system, or the controlled insurer's parent, affiliate or subsidiary and receives no compensation based upon the amount of premiums written in connection with such insurance and (ii) accepts insurance placements only from nonaffiliated subproducers and not directly from insureds; and
- 2. The controlled insurer, except for insurance business written through a residual market facility such as the Virginia Automobile Insurance Plan, as set forth in § 38.2-2015,—or the Virginia Property

Insurance Association, as set forth in Chapter 27 (§ 38.2-2700 et seq.), or the Virginia Wind Catastrophe

Fund, as set forth in Chapter 29.1 (§ 38.2-2914 et seq.), accepts insurance business only from a

controlling producer, a producer controlled by the controlled insurer, or a producer that is a subsidiary of
the controlled insurer.

- C. A controlled insurer shall not accept business from a controlling producer and a controlling producer shall not place business with a controlled insurer unless there is a written contract between them specifying the responsibilities of each party, which contract has been approved by the board of directors of the insurer and contains the following minimum provisions:
- 1. The controlled insurer may terminate the contract for cause, upon written notice to the controlling producer. The controlled insurer shall suspend the authority of the controlling producer to write business during the pendency of any dispute regarding the cause for the termination;
- 2. The controlling producer shall render accounts to the controlled insurer detailing all material transactions, including information necessary to support all commissions, charges and other fees received by, or owing to, the controlling producer;
- 3. The controlling producer shall remit all funds due under the terms of the contract to the controlled insurer on at least a monthly basis. The due date shall be fixed so that premiums or installments thereof collected shall be remitted no later than ninety days after the effective date of any policy placed with the controlled insurer under this contract;
- 4. All funds collected for the controlled insurer's account shall be held by the controlling producer in a fiduciary capacity, in one or more appropriately identified bank accounts in banks that are members of the Federal Reserve System, in accordance with the provisions of the insurance law as applicable. However, funds of a controlling producer not required to be licensed in this Commonwealth shall be maintained in compliance with the requirements of the controlling producer's domiciliary jurisdiction;
- 5. The controlling producer shall maintain separately identifiable records of business written for the controlled insurer;
  - 6. The contract shall not be assigned in whole or in part by the controlling producer;

- 7. The controlled insurer shall provide the controlling producer with its underwriting standards, rules and procedures, manuals setting forth the rates to be charged, and the conditions for the acceptance or rejection of risks. The controlling producer shall adhere to the standards, rules, procedures, rates and conditions. The standards, rules, procedures, rates and conditions shall be the same as those applicable to comparable business placed with the controlled insurer by a producer other than the controlling producer;
- 8. The rates and terms of the controlling producer's commissions, charges or other fees and the purposes for those charges or fees shall be specified. The rates of the commissions, charges and other fees shall be no greater than those applicable to comparable business placed with the controlled insurer by producers other than controlling producers. For purposes of this subdivision and subdivision 7-of this subsection, examples of "comparable business" include the same lines of insurance, same kinds of insurance, same kinds of risks, similar policy limits, and similar quality of business;
- 9. If the contract provides that the controlling producer, on insurance business placed with the insurer, is to be compensated contingent upon the insurer's profits on that business, then such compensation shall not be determined and paid until at least five years after the premiums on liability insurance are earned and at least one year after the premiums are earned on any other insurance. In no event shall the commissions be paid until the adequacy of the controlled insurer's reserves on remaining claims has been independently verified pursuant to subdivision 1 of subsection E-of this section;
- 10. The contract shall place a limit on the controlling producer's writings in relation to the controlled insurer's surplus and total writings. The insurer may establish a different limit for each line or sub-line of business. The controlled insurer shall notify the controlling producer when the applicable limit is approached and shall not accept business from the controlling producer if the limit is reached. The controlling producer shall not place business with the controlled insurer if it has been notified by the controlled insurer that the limit has been reached; and
- 11. The controlling producer may negotiate but shall not bind reinsurance on behalf of the controlled insurer on business the controlling producer places with the controlled insurer, except that the controlling producer may bind facultative reinsurance contracts pursuant to obligatory facultative

agreements if the contract with the controlled insurer contains underwriting guidelines including, for both reinsurance assumed and ceded, a list of reinsurers with which such automatic agreements are in effect, the coverages and amounts or percentages that may be reinsured and commission schedules.

D. Every controlled insurer shall have an Audit Committee of the Board of Directors composed of independent directors. The Audit Committee shall annually meet with management, the insurer's independent certified public accountants, and an independent casualty actuary or other independent loss reserve specialist acceptable to the Commission to review the adequacy of the insurer's loss reserves.

B. The controlled insurer shall obtain annually prior to March 1 of each year the following data and reports:

- 1. In addition to any other required loss reserve certification, an opinion of an independent casualty actuary reporting loss ratios for each line of business written and attesting to the adequacy of loss reserves established for losses incurred and outstanding as of year's end (including incurred but not reported) on business placed by the producer; and
- 2. The controlled insurer shall annually report to the Commission the amount of commissions paid to the producer during the preceding calendar year, the percentage such amount represents of the net premiums written and comparable amounts and percentage paid to noncontrolling producers for placements of the same kinds of insurance.

The data and reports required by this subsection shall be retained by the insurer for a period of not less than five years and shall be filed with the Commission upon request.

§ 38.2-1902, Scope of chapter.

- A. Except as provided in subsection B-of this section, this chapter applies to the classes of insurance defined in §§ 38.2-110 through 38.2-122, 38.2-124 through 38.2-128 and 38.2-130 through 38.2-133.
  - B. This chapter does not apply to:
- 267 1. Insurance written through the Virginia Workers' Compensation Plan pursuant to Chapter 20 (§ 268 | 38.2-2000 et seq.) of this title;
  - 2. Insurance on a specific risk as provided in § 38.2-1920;

270 3. Reinsurance, other than joint reinsurance, to the extent stated in § 38.2-1915; 271 4. Life insurance as defined in § 38.2-102; 272 5. Annuities as defined in §§ 38.2-106 and 38.2-107; 273 6. Accident and sickness insurance as defined in § 38.2-109; 274 7. Title insurance as defined in § 38.2-123; 8. Insurance of vessels or craft used primarily in a trade or business, their cargoes, marine 275 276 builders' risks and marine protection and indemnity; 9. Insurance against loss of or damage to hulls of aircraft, including their accessories and 277 equipment, or against liability, other than workers' compensation and employers' liability, arising out of 278 279 the ownership, maintenance or use of aircraft; 10. Automobile bodily injury and property damage liability insurance issued to: (i) any motor 280 carrier of property who is required to file such insurance with the Department of Motor Vehicles 281 pursuant to § 46.2-2053 or any amendment to that section; or (ii) any motor carrier of property required 282 by 49 U.S.C.A. § 315, or any rule or regulation prescribed by the Interstate Commerce Commission 283 pursuant to 49 U.S.C.A. § 315, to file such insurance with the Interstate Commerce Commission; 284 11. Insurance written through the Virginia Automobile Insurance Plan. However, § 38.2-1905 285 286 shall apply to insurance written through the Plan; 287 12. Insurance provided pursuant to Chapter 27 (§ 38.2-2700 et seq.)-of-this title; 288 13. Insurance provided pursuant to Chapter 29.1 (§ 38.2-2914 et seq.); or 14. Home protection contracts as defined by § 38.2-2600 and their rates until such time as the 289 Commission determines there is sufficient competition in the industry as provided by § 38.2-2608. 290 C. This chapter shall not apply to any class of insurance written (i) by any mutual assessment 291 property and casualty insurance company organized and operating under the laws of this 292 Commonwealth and doing business only in this Commonwealth or (ii) by any mutual insurance 293 company or association organized under the laws of this Commonwealth, conducting business only in 294 295 this Commonwealth, and issuing only policies providing for perpetual insurance.

§ 38.2-2001. Insurance to which chapter applies.

This chapter applies only to (i) insurance written through the Virginia Workers' Compensation Insurance Plan, (ii) the coverages provided in the Virginia Automobile Insurance Plan, (iii) the coverages provided pursuant to Chapter 27 (§ 38.2-2700 et seq.)—of this title, (iv) home protection contracts as defined by § 38.2-2600,—and (v) the coverages provided pursuant to Chapter 29.1 (§ 38.2-2914 et seq.), and (vi) policies and endorsements of credit involuntary unemployment insurance, as defined in § 38.2-122.1, and policies and endorsements of credit property insurance, as defined in § 38.2-122.2, delivered or issued for delivery in this Commonwealth, and certificates of credit involuntary unemployment insurance and certificates of credit property insurance delivered or issued for delivery in this Commonwealth where the group policy is delivered in another state.

§ 38.2-2113. Mailing or electronic delivery of notice of cancellation or refusal to renew.

- A. No written notice of cancellation or refusal to renew a policy written to insure owner-occupied dwellings shall be effective when mailed, or delivered electronically if the notice is of a refusal to renew such a policy, by an insurer unless:
  - 1. a. It is sent by registered or certified mail;
- b. At the time of mailing the insurer obtains a written receipt from the United States Postal Service showing the name and address of the insured stated in the policy.
- c. At the time of mailing the insurer (i) obtains a written receipt from the United States Postal Service showing the date of mailing and the number of items mailed and (ii) retains a mailing list showing the name and address of the insured stated in the policy, or the last known address, to whom the notices were mailed, together with a signed statement by the insurer that the written receipt from the United States Postal Service corresponds to the mailing list retained by the insurer; or
- d. If delivered electronically, the insurer retains evidence of electronic transmittal or receipt of the notification for at least one year from the date of the transmittal; and
  - 2. The insurer retains a copy of the notice of cancellation or refusal to renew.
- 321 3. [Repealed.]
- B. This section shall not apply to policies written through the Virginia Property Insurance

  Association or any other residual market facility established pursuant to Chapter 27 (§ 38.2-2700 et seq.)

324	of this title or through the Virginia Wind Catastrophe Fund established pursuant to Chapter 29.1 (§ 38.2-
	2914 et seq.).

- C. 1. If the terms of the policy require the notice of cancellation or refusal to renew to be given to any lienholder, then the insurer shall mail such notice and retain a copy of the notice in the manner required by subsection A-of this section. If the notices sent to the insured and the lienholder are part of the same form, the insurer may retain a single copy of the notice. The registered, certified or regular mail postal receipt and copy of the notices required by this section shall be retained by the insurer for at least one year from the date of termination.
- 2. Notwithstanding the provisions of subdivision C1, if the terms of the policy require the notice of cancellation or refusal to renew to be given to any lienholder, the insurer and lienholder may agree by separate agreement that such notices may be transmitted electronically provided that the insurer and lienholder agree upon the specifics for transmittal and acknowledgement of notification. Evidence of transmittal or receipt of the notification required by this subsection shall be retained by the insurer for at least one year from the date of termination.
- D. Copy, as used in this section, shall include photographs, microphotographs, photostats, microfilm, microcard, printouts or other reproductions of electronically stored data or copies from optical disks, electronically transmitted facsimiles, or any other reproduction of an original from a process which forms a durable medium for its recording, storing, and reproducing.
- § 38.2-2114. Grounds and procedure for termination of policy; contents of notice; review by Commissioner; exceptions; immunity from liability.
- A. Notwithstanding the provisions of § 38.2-2105, no policy or contract written to insure owner-occupied dwellings shall be canceled by an insurer unless written notice is mailed or delivered to the named insured at the address stated in the policy, and cancellation is for one of the following reasons:
  - 1. Failure to pay the premium when due;
- 2. Conviction of a crime arising out of acts increasing the probability that a peril insured againstwill occur;
  - 3. Discovery of fraud or material misrepresentation;

- 4. Willful or reckless acts or omissions increasing the probability that a peril insured against will occur as determined from a physical inspection of the insured premises;
  - 5. Physical changes in the property which result in the property becoming uninsurable as determined from a physical inspection of the insured premises; or

- 6. Foreclosure efforts by the secured party against the subject property covered by the policy that have resulted in the sale of the property by a trustee under a deed of trust as duly recorded in the land title records of the jurisdiction in which the property is located.
- B. No policy or contract written to insure owner-occupied dwellings shall be terminated by an insurer by refusal to renew except at the expiration of the stated policy period or term and unless the insurer or its agent acting on behalf of the insurer mails or delivers to the named insured, at the address stated in the policy, or delivers electronically to the address provided by the named insured, written notice of the insurer's refusal to renew the policy or contract,
- C. A written notice of cancellation of or refusal to renew a policy or contract written to insure owner-occupied dwellings shall:
- 1. State the date that the insurer proposes to terminate the policy or contract, which shall be at least 30 days after mailing or delivering to the named insured the notice of cancellation or refusal to renew. However, when the policy is being terminated for the reason set forth in subdivision 1 of subsection A-of-this section, the date that the insurer proposes to terminate the policy may be less than 30 days but at least 10 days from the date of mailing or delivery;
- 2. State the specific reason for terminating the policy or contract and provide for the notification required by the provisions of §§ 38.2-608 and 38.2-609 and subsection B of § 38.2-610. However, those notification requirements shall not apply when the policy is being canceled or not renewed for the reason set forth in subdivision 1 of subsection A-of-this section:
- 3. Advise the insured that within 10 days of receipt of the notice of termination he may request in writing that the Commissioner review the action of the insurer in terminating the policy or contract;
- 4. Advise the insured of his possible eligibility for fire insurance coverage through the Virginia Property Insurance Association; and

5. Be in a type size authorized by § 38.2-311.

- D. Within 10 days of receipt of the notice of termination any insured or his attorney shall be entitled to request in writing to the Commissioner that he review the action of the insurer in terminating a policy or contract written to insure owner-occupied dwellings. Upon receipt of the request, the Commissioner shall promptly initiate a review to determine whether the insurer's cancellation or refusal to renew complies with the requirements of this section and of § 38.2-2113, if sent by mail, or delivered electronically if a notice of refusal to renew. The policy shall remain in full force and effect during the pendency of the review by the Commissioner except where the cancellation or refusal to renew is for reason of nonpayment of premium, in which case the policy shall terminate as of the date stated in the notice. Where the Commissioner finds from the review that the cancellation or refusal to renew has not complied with the requirements of this section or of § 38.2-2113, if sent by mail or delivered electronically if a notice of refusal to renew, he shall immediately notify the insurer, the insured, and any other person to whom notice of cancellation or refusal to renew was required to be given by the terms of the policy that the cancellation or refusal to renew is not effective. Nothing in this section authorizes the Commissioner to substitute his judgment as to underwriting for that of the insurer.
  - E. Nothing in this section shall apply:
- 1. To any policy written to insure owner-occupied dwellings that has been in effect for less than 90 days when the notice of termination is mailed or delivered to the insured, unless it is a renewal policy;
- 2. If the insurer or its agent acting on behalf of the insurer has manifested its willingness to renew by issuing or offering to issue a renewal policy, certificate or other evidence of renewal, or has otherwise manifested its willingness to renew in writing to the insured. The written manifestation shall include the name of a proposed insurer, the expiration date of the policy, the type of insurance coverage and information regarding the estimated renewal premium;
- 3. If the named insured or his duly constituted attorney-in-fact has notified the insurer or its agent orally, or in writing, if the insurer requires such notification to be in writing, that he wishes the

policy to be canceled, or that he does not wish the policy to be renewed, or if, prior to the date of expiration, he fails to accept the offer of the insurer to renew the policy;

- 4. To any contract or policy written through the Virginia Property Insurance Association or any residual market facility established pursuant to Chapter 27 (§ 38.2-2700 et seq.) of this title; or
- 5. If an affiliated insurer has manifested its willingness to provide coverage at a lower premium than would have been charged for the same exposures on the expiring policy. The affiliated insurer shall manifest its willingness to provide coverage by issuing a policy with the types and limits of coverage at least equal to those contained in the expiring policy unless the named insured has requested a change in coverage or limits. When such offer is made by an affiliated insurer, an offer of renewal shall not be required of the insurer of the expiring policy, and the policy issued by the affiliated insurer shall be deemed to be a renewal policy; or
- 6. To any contract or policy written through the Virginia Wind Catastrophe Fund established pursuant to Chapter 29.1 (§ 38.2-2914 et seq.).
- F. Bach insurer shall maintain, for at least one year, records of cancellation and refusal to renew and copies of every notice or statement referred to in subsection E of this section-that it sends to any of its insureds.
- G. There shall be no liability on the part of and no cause of action of any nature shall arise against the Commissioner or his subordinates; any insurer, its authorized representative, its agents, or its employees; or any firm, person or corporation furnishing to the insurer information as to reasons for cancellation or refusal to renew, for any statement made by any of them in complying with this section or for providing information pertaining to the cancellation or refusal to renew.
- H. Nothing in this section requires an insurer to renew a policy written to insure owner-occupied dwellings, if the insured does not conform to the occupational or membership requirements of an insurer who limits its writings to an occupation or membership of an organization.
- I. No insurer or agent shall refuse to renew a policy written to insure an owner-occupied dwelling, solely because of any one or more of the following factors:
- 430 1. Age;

- 431 2. Sex;
- 432 3. Residence;
- 433 4. Race;
- 434 5, Color;
- 435 6. Creed;
- 436 7. National origin;
- 437 8. Ancestry;

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- 438 9. Marital status;
- 10. Lawful occupation, including the military service; however, nothing in this subsection shall require any insurer to renew a policy for an insured where the insured's occupation has changed so as to increase materially the risk;
  - 11. Credit information contained in a "consumer report," as defined in the federal Fair Credit Reporting Act, 15 U.S.C. § 1681 et seq., bearing on a natural person's creditworthiness, credit standing or credit capacity. If credit information is used, in part, as the basis for the nonrenewal, such credit information shall be based on a consumer report procured within 120 days from the effective date of the nonrenewal;
- 447 12. Any claim resulting primarily from natural causes;
  - 13. One or more claims that were incurred more than 60 months immediately prior to the expiration of the current policy period; or
  - 14. Any inquiry from an insured about his insurance coverage or policy provisions. For purposes of this subdivision, "inquiry" means a written or oral communication by an insured seeking information regarding coverage or policy provisions that does not notify the insurer of a loss, incident or accident, and that does not provide information indicating an increase in the hazard insured against. An insurer shall not report any inquiry as a claim to a loss history database maintained by a consumer reporting agency or insurance support organization.
- Nothing in this section prohibits any insurer from setting rates in accordance with relevant actuarial data.

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458 J. No insurer shall cancel or refuse to renew a policy written to insure an owner-occupied dwelling because an insured under the policy is a foster parent and foster children reside at the insured 459 460 dwelling. 461 CHAPTER 29.1. 462 VIRGINIA WIND CATASTROPHE FUND. 463 § 38.2-2914. Definitions. 464 As used in this section, unless the context requires otherwise: "Actuarially indicated" means, with respect to premiums paid by insurers for reimbursement 465 provided by the fund, an amount determined according to principles of actuarial science to be adequate, 466 but not excessive, in the aggregate, to pay current and future obligations and expenses of the fund, 467 including additional amounts if needed to repay moneys borrowed under § 38.2-2918, and determined 468 according to principles of actuarial science to reflect each insurer's relative exposure to losses from 469 470 covered events. "Council" means the Virginia Wind Catastrophe Fund Advisory Council established pursuant to 471 472 § 38.2-2920. 473 "Covered event" means: 474 1. All storms, regardless of quantity, that occur in a calendar year, that are declared to be hurricanes by the National Hurricane Center, which storms cause insured losses in the Commonwealth; 475 476 and 477 2. All earthquakes, regardless of quantity, that occur in a calendar year, that are declared to be earthquakes by the United States Geological Survey, which earthquakes cause insured losses in the 478 479 Commonwealth, 480 "Covered loss" means loss under a covered policy resulting from a covered event, "Covered policy" means any insurance policy covering residential property in the 481 Commonwealth, including any homeowner's, mobile home owner's, farm owner's, condominium association, condominium unit owner's, tenant's, or apartment building policy, or any other policy

covering a residential structure or its contents issued by any authorized insurer, including the Virginia

Property Insurance Association, or any other similar entity created pursuant to law. "Covered policy" does not include any reinsurance agreement or any policy that excludes coverage for covered losses.

"Fund" means the Virginia Wind Catastrophe Fund created pursuant to § 38.2-2915.

"Losses" means direct incurred losses under covered policies in a calendar year, including losses attributable to additional living expense coverage not to exceed 40 percent of the insured value of a residential structure or its contents and excluding loss adjustment expenses and fair rental value losses and business interruption losses.

"Retention" means the minimum amount of losses below which an insurer is not entitled to reimbursement from the fund. An insurer's retention shall be calculated as follows:

1. The State Treasurer shall calculate and report to each insurer the retention multiples for each year. For the initial contract year following creation of the fund, the retention multiple shall be equal to \$2 billion divided by the total estimated reimbursement premium for the contract year; for subsequent years, the retention multiple shall be equal to \$2 billion adjusted to reflect the percentage growth in insured values for covered policies since creation of the fund, divided by the total estimated reimbursement premium for the contract year.

2. The retention multiple determined under subdivision 1 of this definition shall be adjusted to reflect the coverage level elected by the insurer. For insurers electing the 90 percent coverage level, the adjusted retention multiple is 100 percent of the amount determined under subdivision 1 of this definition. For insurers electing the 75 percent coverage level, the retention multiple is 120 percent of the amount determined under subdivision 1 of this definition. For insurers electing the 45 percent coverage level, the adjusted retention multiple is 200 percent of the amount determined under subdivision 1 of this definition.

3. An insurer shall determine its provisional retention by multiplying its provisional reimbursement premium by the applicable adjusted retention multiple, and shall determine its actual retention by multiplying its actual reimbursement premium by the applicable adjusted retention multiple:

4. To the extent that the Virginia Wind Catastrophe Fund collects federal backstop or reinsurance

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moneys designed to provide protection above the financial capacity of the fund as provided by this chapter, the insurer elected coverage levels shall automatically become 100 percent. § 38.2-2915. Creation of Virginia Wind Catastrophe Fund.

Upon the enactment of federal law providing for the creation of a National Catastrophe Reinsurance Fund that provides a financial backstop to state catastrophe funds designed to provide national reinsurance to state catastrophe funds, there shall be created the Virginia Wind Catastrophe Fund to be administered by the State Treasurer. Moneys in the fund may not be expended, loaned, or appropriated except to pay obligations of the fund arising out of reimbursement contracts entered into pursuant to § 38,2-2916; payment of debts incurred pursuant to § 38.2-2918; costs of the mitigation program under § 38.2-2919; costs of procuring reinsurance; and costs of administration of the fund. The State Treasurer shall invest the moneys in the fund. Except as otherwise provided in this chapter, earnings from all investments shall be retained in the fund. The State Treasurer may employ or contract with such staff and professionals as the State Treasurer deems necessary for the administration of the fund,

§ 38.2-2916. Contracts with insurers.

A. The State Treasurer shall enter into an annual, calendar year contract with each insurer writing covered policies in the Commonwealth to provide to the insurer the reimbursement described in subsection B, in exchange for the reimbursement premium paid to the fund pursuant to § 38.2-2917: Insurers writing covered policies shall enter into the contract as a condition of doing business in the Commonwealth.

B. The contract shall contain a promise by the State Treasurer to reimburse the insurer for 45 percent, 75 percent, or 90 percent of its losses from each covered loss in excess of the insurer's retention, plus 10 percent of the reimbursed losses to cover loss adjustment expenses, subject to the provisions of subdivision 4 of the definition of retention in § 38.2-2914.

C. The insurer shall elect one of the payment percentages specified in this section and may, upon renewal of a reimbursement contract:

537	1. Blect a lower payment percentage if no debt incurred under § 38.2-2918 after a covered event
538	is outstanding; or
539	2. Elect a higher payment percentage if it pays to the fund an actuarially appropriate equalization

D. All members of an insurer group shall elect the same payment percentage. The Virginia Property Insurance Association or any other similar plan or other residual market entity shall elect the 90 percent payment percentage.

## B. The contract shall provide that:

charge as determined by the State Treasurer.

- 1. Reimbursement amounts shall not be reduced by reinsurance paid or payable to the insurer from other sources; however, recoveries from such other sources, taken together with reimbursements under the contract, may not exceed 100 percent of the insurer's losses from covered events. If those recoveries and reimbursements exceed 100 percent of the insurer's losses from covered events, and if there is no agreement between the insurer and the reinsurer to the contrary, any amount in excess of 100 percent of the insurer's losses shall be returned to the fund;
- 2. The obligation of the State Treasurer with respect to all contracts covering a particular year shall not exceed the current balance of the fund, together with the maximum amount that the State Treasurer is able to borrow under § 38.2-2918. The contract shall require the State Treasurer to annually notify insurers of the fund's anticipated borrowing capacity for the next year, the current balance of the fund, and the insurer's estimated share of total reimbursement to be paid to the fund. For all regulatory and reinsurance purposes, an insurer may calculate its projected payout from the fund as its share of the total fund premium multiplied by the sum of current fund balance and borrowing capacity as reported under this subsection. In May and October of each year, the State Treasurer shall publish in the Virginia Register of Regulations a statement of the fund's anticipated borrowing capacity and the current balance of the fund;
- 3. The insurer shall report the insurer's losses from covered events for the year to the State Treasurer on December 31 of each year, and quarterly thereafter. The contract shall require the State Treasurer to determine and pay, as soon as practicable after receiving these reports, the initial amount of

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reimbursement due and adjustments to this amount based on later loss information. The adjustments to reimbursement amounts shall require the State Treasurer to pay, or the insurer to return, amounts reflecting the most recent calculation of losses. If the State Treasurer determines that the current balance of the fund together with the amount that the State Treasurer borrows under § 38,2-2918 are insufficient to pay reimbursement to all insurers at the level promised in the contract, the State Treasurer shall:

- a. Pay to each insurer the amount of reimbursement it is owed, up to an amount equal to the projected payout determined under subsection B; and
- b. Thereafter, establish the prorated reimbursement level at the highest level for which any remaining fund balance or loan proceeds are sufficient;
- 4. If an insurer demonstrates to the State Treasurer that it is likely to qualify for reimbursement under the contract, and demonstrates to the State Treasurer that the immediate receipt of moneys is likely to prevent the insurer from becoming insolvent, the State Treasurer shall lend to the insurer, at market interest rates, the amounts necessary to maintain the solvency of the insurer, up to 50 percent of the State Treasurer's estimate of the reimbursement due the insurer. The insurer's reimbursement shall be reduced by an amount equal to the amount of the loan and interest thereon; and
- 5. In the event of the insolvency of an insurer, the fund shall pay directly to the Virginia Property and Casualty Insurance Guaranty Association, hereafter the "Guaranty Association," the net amount of reimbursement moneys owed to the insurer. As used in this subdivision, the "net amount of reimbursement moneys" means that amount that remains after reimbursement for preliminary or duplicate payments owed to private reinsurers or other reinsurance payments inuring to private reinsurers that satisfy statutory or contractual obligations of the insolvent insurer attributable to covered events to those reinsurers. Private reinsurers shall be reimbursed or otherwise paid prior to payment to the Guaranty Association, notwithstanding any law to the contrary. The Guaranty Association shall pay all claims up to the maximum amount permitted by law. Thereafter, any remaining moneys shall be paid pro rata to claims not fully satisfied.

F. The State Treasurer shall adopt the initial contract form no later than September 1 of the year immediately following creation of the fund and shall adopt the initial premium formula no later than

October 1 of the year immediately following creation of the fund. Initial reimbursement contracts under this chapter shall be entered into no earlier than November 1, and no later than December 15, of the same year.

§ 38.2-2917. Reimbursement premiums.

A. Each reimbursement contract shall require the insurer to annually pay to the fund an actuarially indicated premium for the reimbursement promised.

B. The State Treasurer shall select an independent consultant to develop a formula for determining the actuarially indicated premium to be paid to the fund. The formula shall specify, for each zip code or other limited geographical area, the amount to be paid by an insurer for each \$1,000 of insured value under covered policies in that zip code or other area. In establishing premiums, the State Treasurer shall consider the coverage level elected under subsection B of § 38.2-2916 and any factors that tend to enhance the actuarial sophistication of ratemaking for the fund, including deductibles, type of construction, type of coverage provided, relative concentration of risks, a factor providing for more rapid cash buildup in the fund until the fund capacity for a single covered season is fully funded, and other factors determined by the State Treasurer to be appropriate. The State Treasurer may, at any time, revise the formula pursuant to the procedure provided in this section.

C. No later than September 1 of each year, each insurer shall notify the State Treasurer of its insured values under covered policies by zip code, as of June 30 of that year. On the basis of these reports, the State Treasurer shall calculate the premium due from the insurer, based on the formula adopted under subsection B. The insurer shall pay the required annual premium pursuant to a periodic payment plan specified in the contract. The State Treasurer shall provide for payment of reimbursement premium in periodic installments and for the adjustment of provisional premium installments collected prior to submission of the exposure report to reflect data in the exposure report.

D. All premiums paid to the fund under reimbursement contracts shall be treated as premiums for approved reinsurance for all accounting and regulatory purposes.

E. In order to provide startup moneys for the administration of the fund, each insurer subject to this section shall pay to the fund an advance premium payment of \$1,000 no later than January 1 of the

year immediately following creation of the fund. The Commissioner shall collect the advance premium payment required by this subsection on behalf of the State Treasurer. The insurer shall receive a credit against future premiums for the advance payment.

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§ 38.2-2918. Borrowing funds.

A. Upon the occurrence of a covered event and a determination that the moneys in the fund are or will be insufficient to pay reimbursement at the levels promised in the reimbursement contracts, the State Treasurer, upon authorization of the Governor, shall enter into agreements for treasury loans for the benefit of the fund.

B. Any such agreements shall provide that the obligation of the State Treasurer or of the Commonwealth to fund or to pay the amounts therein provided for shall not constitute a debt of the Commonwealth within the meaning of Article X of the Constitution of Virginia, as amended, or any other constitutional or statutory provision.

C. If the State Treasurer determines that the amount of revenue produced under § 38.2-2917 is insufficient to pay reimbursement at the levels promised in the reimbursement contracts, the State Treasurer shall direct the Commissioner to levy an emergency assessment on direct premiums for all property and casualty lines of business in the Commonwealth, except for policies written under the National Flood Insurance Program, medical malpractice, workers' compensation, and accident and health insurance. The assessment shall be specified as a percentage of future premium collections and is subject to annual adjustments by the State Treasurer to reflect changes in premiums subject to assessments collected under this subsection in order to meet the fund's obligations. The same percentage shall apply to all policies in lines of business subject to the assessment issued or renewed during the 12-month period beginning on the effective date of the assessment. A premium is not subject to an annual assessment under this subsection in excess of six percent of premium with respect to obligations arising out of losses attributable to any one contract year, and a premium is not subject to an aggregate annual assessment under this subsection in excess of 10 percent of premium. An annual assessment under this subsection in excess of 10 percent of premium. An annual assessment was imposed is paid. With respect to each insurer collecting premiums that are subject to the assessment, the insurer

shall collect the assessment at the same time as it collects the premium payment for each policy and shall remit the assessment collected to the fund as provided in the order issued by the Commissioner. The Commissioner shall verify the accurate and timely collection and remittance of emergency assessments and shall maintain reports and report his findings to the State Treasurer. Each insurer collecting assessments shall provide the information with respect to premiums and collections as may be required by the Commissioner to enable him to monitor and verify compliance with this subsection.

§ 38.2-2919. Mitigation.

A. The State Treasurer may procure reinsurance from licensed reinsurers for the purpose of maximizing the capacity of the fund.

B. In each fiscal year in which there are no outstanding obligations of the fund, the General Assembly shall appropriate from the investment income of the fund an amount not less than 10 percent and not more than 35 percent of the investment income from the prior fiscal year for the purpose of providing funding for local governments, state agencies, public and private educational institutions, and nonprofit organizations to support programs, including but not limited to "first responders," intended to improve catastrophe preparedness, prevent and reduce potential losses from a covered loss, provide research into means to prevent and reduce such losses, educate or inform the public as to means to reduce losses from covered events, assist the public in determining the appropriateness of particular upgrades to structures or in the financing of those upgrades, provide funding for the enforcement of catastrophe-appropriate building codes, or protect local infrastructure from potential damage from a covered loss. Moneys shall first be available for appropriation pursuant to this subsection in the first fiscal year following creation of the fund. Moneys in excess of the 10 percent specified in this subsection shall not be available under this subsection if the State Treasurer determines that the appropriation of investment income from the fund would jeopardize the actuarial soundness of the fund.

C. The State Treasurer may allow insurers to comply with reporting requirements and reporting format requirements using alternative methods of reporting if the proper administration of the fund is not impaired as a result and if the alternative methods produce data that is consistent with the purposes of this chapter.

D. In order to assure the equitable operation of the fund, the State Treasurer may impose a reasonable fee on an insurer to recover costs involved in reprocessing inaccurate, incomplete, or untimely exposure data submitted by the insurer.

§ 38.2-2920. Virginia Wind Catastrophe Fund Advisory Council.

A. There is established the Virginia Wind Catastrophe Fund Advisory Council under the auspices of the Bureau of Insurance. The Council shall consist of 13 members, to be appointed by the Governor. Bach of these members shall be appointed for a term of three years, except that, of the members first appointed, four shall serve for terms of one year, four shall serve for terms of two years, and five shall serve for terms of three years. Of these members, one shall be an actuary, one shall be a meteorologist, one shall be an engineer, one shall be a representative of insurers, one shall be a representative of insurers, one shall be a consumer representative, one shall be a representative of organized labor, one shall be a representative of law enforcement, one shall be a representative of firefighters, one shall be knowledgeable about state building code standards and enforcement, one shall be a representative of the Office of Commonwealth Preparedness, and one shall be a member of the public at large.

B. A majority of the membership of the Council shall constitute a quorum for the transaction of Council business. Action may be taken and motions and resolutions adopted by the Council at any meeting thereof by the affirmative vote of a majority of the full membership of the Council.

C. The Council shall meet regularly as it may determine and shall also meet at the call of the Commissioner.

D. The Council shall appoint a chairman from among its members and such other officers as may be necessary. The Council may, within the limits of any funds appropriated or otherwise made available to it for this purpose, appoint such staff or hire such experts as it may require.

E. Members of the Council shall serve without compensation, but the Council may, within the limits of funds appropriated or otherwise made available for such purposes, reimburse its members for necessary expenses incurred in the discharge of their official duties.

65	F. In addition to providing the State Treasurer with information and advice in connection with
69	his duties with respect to the fund generally, the Council shall be specifically charged with developing
70	0 prevention and mitigation standards to include:
70	1 1. The development and implementation of more stringent state-mandated building codes
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704	3. Building methods and materials that prevent or significantly reduce potential damage from a
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706	4. Focus on prevention and mitigation for any substantially damaged structure, as well as
707	developing and recommending ideas that will aid in the recovery, rebuilding, and renewal process and in
708	analyzing and developing ways to continuously improve the administration and purpose of the fund; and
709	5. Actuarially appropriate insurance discounts that could be offered to individuals who perform
710	mitigation and prevention improvements to structures.
711	G. The State Treasurer shall consider, and to the extent possible implement, the findings of the
712	Council and annually report to the General Assembly on any and all recommendations of the Council
713	that are consistent with the purposes and goals of this chapter.
714	§ 38.2-2921. Termination.
715	The fund and the duties of the State Treasurer under this chapter may be terminated only by law,
716	Upon termination of the fund, any and all assets remaining in the fund shall be returned to those insurers
717	who have made contributions to the fund in proportion to the amount each contributed.
718	2. That upon the enactment of federal law providing for the creation of a National Catastrophe
719	Reinsurance Fund, the State Treasurer, pursuant to the Administrative Process Act (§ 2.2-4000 et
720	seq. of the Code of Virginia), shall adopt rules necessary to implement the provisions of this act.
721	The rules adopted by the State Treasurer shall enhance the fund's potential ability to respond to
722	claims for covered events; contain general provisions so that they may be applied with reasonable

flexibility so as to accommodate insurers in situations of an unusual nature or where undue

- hardship may result, except that such flexibility may not in any way impair, override, supersede, or constrain the public purpose of the fund; and be consistent with sound insurance practices.
- 726 3. That the provisions of this act shall become effective on January 1, 2011.

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